

## Chme

### **Our Mission:**

To make the move to electric vehicles simple and affordable, using innovative technology

### What we do:

Ohme is a fully integrated software and hardware platform, focussed on residential and workplace charging of electric vehicles



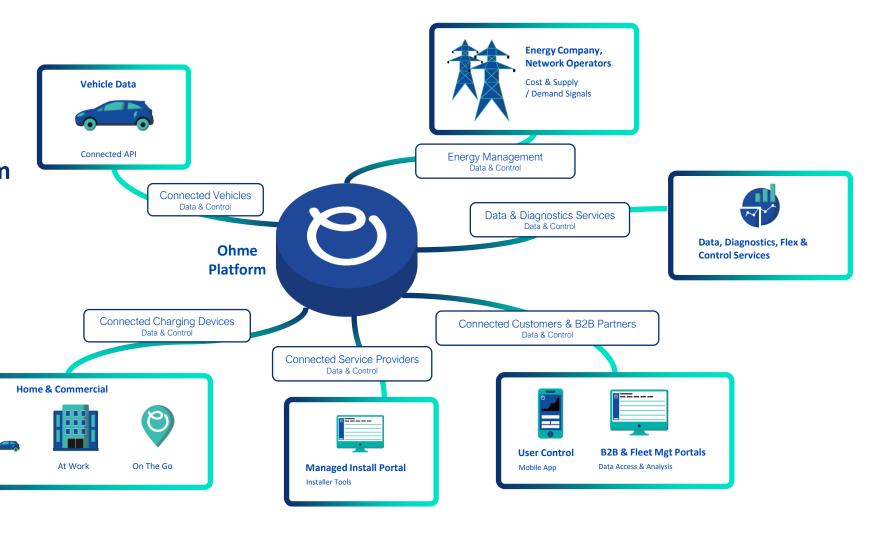
### What is Ohme?

Ohme is a full end-to-end, intelligent e-mobility platform that allows customers to charge easily and access the

**HARDWARE** 

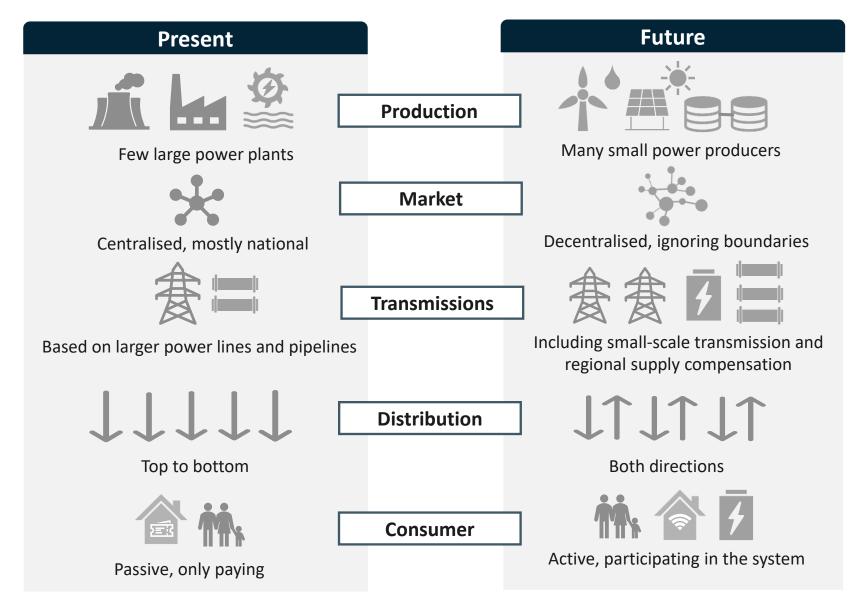
At Home

lowest cost of energy





# The energy system is in transition, and becoming increasingly decentralised and digitised



# New flexibility markets are emerging as a result of increased energy price volatility

Why?



**Customers?** 







Increasing intermittent energy and geopolitics are driving energy price volatility

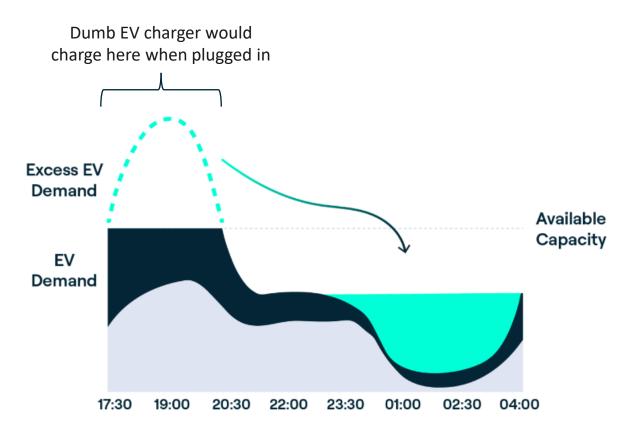
There is increasing demand side flexibility due to high EV penetration and connected customers

There are different types of flexibility:

- Suppliers, Retailers
- DSO/DNO
- TSO



## Supplier flexibility: Move demand to cheaper times and manage imbalances



Decarbonisation, particularly with the mass adoption of rooftop solar combined with wind, will lead to new 'peaks and troughs' that will become increasingly dynamic and variable

#### **Varying demand to help match supply:**

 Charging at times of cheaper energy and avoid times of expensive energy

#### **Imbalance:**

 Move demand so that the supplier is balanced in each settlement period and avoids penalties



## UK is acting as roadmap to how supplier flexibility is evolving

#### **Increased volatility** and EV & renewable energy penetration Time of Use Type of Use Octopus Go Octopus Agile **Intelligent Octopus OVO Charge Anytime** Linked to daily Linked to daily wholesale prices and supplier Fixed cheaper hours imbalances wholesale prices **Structure** No supplier Regular API Daily API integration & Telematics £200-£300 savings £200-£300 savings £600-£800 savings per year per year Customer per year **Experience** More complex Simple Complex (dynamic based tariff)



## **Energy System Operator Flexibility**

How does EV flexibility balance system?



#### 20K+ Customers Involved

The UK's largest domestic flexibility study, researching how domestic flexibility (20K+ customers) can be used to help manage the grid

- Generate consumer and domestic energy understanding
- Build forecasting models on demand and flexibility
- Use data to develop strategies and products for flexibility service providers

#### **Partners:**



















#### **Multiple Live Test Events**

Demand flexibility service (DFS) delivered to understand consumer behaviour. Consumers earn money by shifting their energy usage outside of specified periods

- Engage with customers & understand behaviour
- Generate commercial insight on moving energy load
- Understand operational costs & challenges of delivering flex

**Partners:** 

**ESO** 

Meanwhile, District Network Operators (DNOs) are working on asset protection trials...

## **Energy flexibility is an emerging trend in Benelux**

#### Netherlands

450K Dynamic Tariff Consumers

## Belgium

20K Dynamic Tariff Consumers

frank

energie

'Dynamic tariff' **Energy Retailers** 



















#### **Market Specifics**

#### **Reduction of Net Metering Starting 2025**

(afschaffing terugdraaiende teller)

• 2024: 100% • 2028: 46% • 2025: 64% • 2029: 37% • 2026: 64% • 2030: 28% • 2027: 55% • 2031: 0%

#### **Introduction of Capacity Tariff**

- Means smart EV charging will help households reduce their peaks
- Sets the way for dynamically based distribution costs in the future
  - Places greater importance on smart devices and integrations to respond to market signals



## What is the opportunity for...

#### Fleet

- **✓** Charging data
- Customer behaviour
  - Battery health
- √ Cheaper energy in TCOO¹

#### **Individuals**

- **✓** Cheaper energy
- **✓** Greener energy

**✓** More control

(due to increased visibility

### Energy supplier / E-MSP

✓ Able to create differentiated products and services



## Chme

## Bedankt!

Meer weten...

Bezoek onze website www.ohme-ev.com

Volg ons op sociale media om te horen wat onze klanten denken en ontdek hoe je zowel je portemonnee als de planeet kunt sparen met je elektrische voertuig.

ohme-ev.com







